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QUESTION 1

Which two are efficient ways to capture details about your organization\\'s current technology capabilities? (Choose two.)

A. Issue a Request for Proposal and ask three vendors to compare their solutions to the products available from their competitors.

B. Request to see a list of software licensed by the company and examine the expiration dates and the timing for next releases.

C. Run a security and performance cleanup test using a vendor\\'s free tools available on the Internet.

D. Conduct a survey to find out where spreadsheets are used instead of the finance data analysis tool.

E. Run a report on network and system usage, then identify added capacity needed for the next twelve months.

Correct Answer: BD

QUESTION 2

Select and Place:

Drag each project on the left to the proper business goal on the right.	
Provide effective long-distance video communication	Launch new Cloud common space
Implement a virtualized, secure, data repository	Support Bring Your Own Device (BYOD) trend
Implement a single, easy-to-access user storage archive	Comply to data privacy and confidentiality legislation
Multi-customer collaboration platform for phones and tablets	Reduce travel expenses

Correct Answer:

Drag each project on the left to the proper business goal on the right.	
	Implement a single, easy-to-access user storage archive
	Multi-customer collaboration platform for phones and tablets
	Implement a virtualized, secure, data repository
	Provide effective long-distance video communication

QUESTION 3

Which is a good technique to demonstrate the value of technology so that stakeholders can understand what is possible?

A. Developing business scenarios

B. Performing gap analysis

C. Defining the as-is or current state of an enterprise process or operation

D. Comparing technical features of different solutions

Correct Answer: A

QUESTION 4

Which two are true of closed questions? (Choose two.)

A. Closed questions are used to retrieve facts.

B. Respondents can answer closed questions more quickly because they seek a limited amount of detail.

C. Closed questions are used to retrieve opinions.

D. Closed questions are used to make decisions based on the data in a report.

E. Closed questions are excellent for workshops where you need people to come to a consensus about a design decision.

Correct Answer: AB

QUESTION 5

You need to decide on a maintenance approach for a private cloud storage and backup solution. Which would be a good alternative?

A. Use the cloud provider, since they are the only ones with access to the data.

B. Select the option which provides the highest capacity and most bandwidth.

C. Assess options from several different providers, keeping near-term and future needs in mind.

D. Look at providers with experience in working with public cloud software applications.

Correct Answer: C

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