



840-423^{Q&As}

Executing Cisco Advanced Business Value Analysis and Design Techniques

Pass Cisco 840-423 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4lead.com/840-423.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

Which option best reflects information that must be captured before you create the business case?

- A. customer's budget and expectations for ROI
- B. estimate of investment required: initial investment, recurring for each period, and specific to a project or component
- C. assessment of the customer's procurement process
- D. detailed analysis of cost savings that results from a pilot

Correct Answer: B

QUESTION 2

Which statement about Partner capabilities combined with Cisco solution elements is true?

- A. They are a recommended way to reduce solution cost.
- B. They are a required element for proposals that involve implementation of the solution.
- C. They are a recommended way to lower risk, by retaining scope of effort within the control of Cisco or the Partner.
- D. They provide a way to meet customer or industry-specific needs, beyond the general Cisco core offerings.

Correct Answer: D

QUESTION 3

Which statement about why stakeholder analysis for a large initiative can be challenging is true?

- A. A higher level of politics and uncertainty typically exists with larger initiatives.
- B. The IT department most likely has a higher level of influence as compared to other projects.
- C. The stakeholder analysis 2x2 framework -- interest vs. power -- only works for small scope projects.
- D. It is necessary to assess 90% or more of the stakeholders for an effort.

Correct Answer: A

QUESTION 4

Which statement about a roadmap is true?

- A. Requirements are subjective and viewpoints are fact.
- B. It can be created earlier in a project, as compared to an architectural blueprint.



C. It focuses on a broader scope than an architectural blueprint.

D. It shows a path for projects or initiatives that is consistent with the architectural direction.

Correct Answer: D

QUESTION 5

What is the purpose of a gap analysis?

A. Identify the major capabilities that are needed but are not present today in the operating model.

B. Identify specific problems with execution of the customer's network management process.

C. Define new software that is required for stronger security and threat prevention.

D. Increase the customer's level of awareness about Smart Solution features and value.

Correct Answer: A

[Latest 840-423 Dumps](#)

[840-423 VCE Dumps](#)

[840-423 Study Guide](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success

100% Money Back Guarantee

365 Days Free Update

Instant Download After Purchase

24x7 Customer Support

Average 99.9% Success Rate

More than 800,000 Satisfied Customers Worldwide

Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.pass4lead.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © pass4lead, All Rights Reserved.