

# 840-450<sup>Q&As</sup>

Mastering The Cisco Business Architecture Discipline (DTBAD)

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**QUESTION 1**

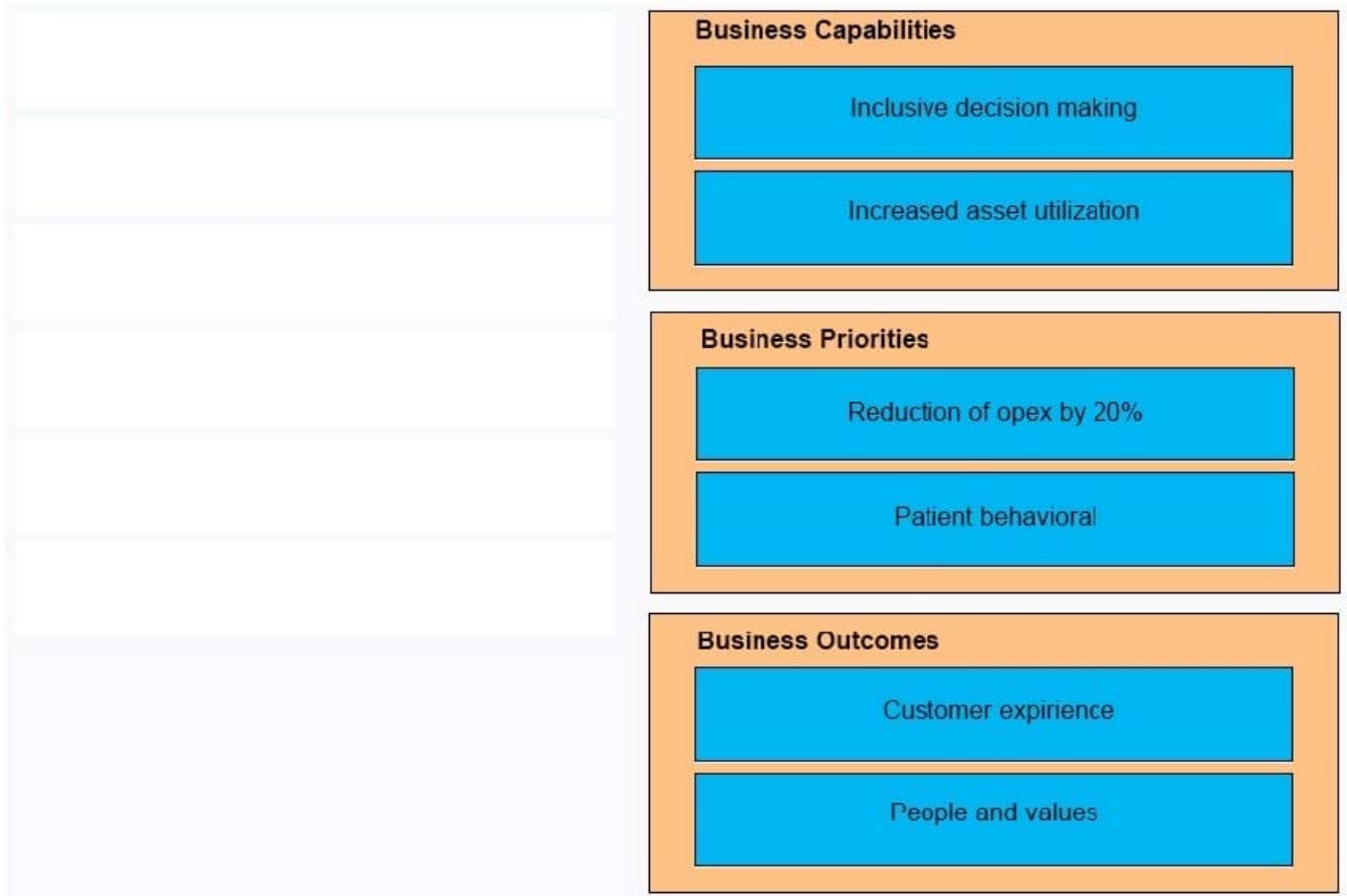
DRAG DROP

Drag each item on the left to the appropriate category on the right.

Select and Place:

Reduction of opex by 20%	<b>Business Capabilities</b> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <div style="border: 1px solid black; height: 20px; width: 100%;"></div>
Customer experience	
Inclusive decision making	<b>Business Priorities</b> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <div style="border: 1px solid black; height: 20px; width: 100%;"></div>
Patient behavioral	
People and values	<b>Business Outcomes</b> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> <div style="border: 1px solid black; height: 20px; width: 100%;"></div>
Increased asset utilization	

Correct Answer:



## QUESTION 2

The business proposal addresses business impact in several ways. Which benefit can be used in a business proposal?

- A. new customer segments
- B. risk free productivity
- C. lower spending trend
- D. technology upgrades

Correct Answer: A

## QUESTION 3

You are in the Research and Analyze phase of a business architecture engagement with a public sector customer. You have access to the corporate organization chart and are identifying the relevant customer audience. Which tool helps when you consider power, influence, fears, support, and interest factors?

- A. RACI chart

- B. stakeholder analysis grid
- C. seven elements framework
- D. business scenario

Correct Answer: A

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#### QUESTION 4

Which statement about a business capability is true?

- A. It includes and identifies technology products.
- B. It supports one or more outcomes.
- C. It should be specific, measurable, achievable, realistic, and time bound.
- D. It must support multiple outcomes.

Correct Answer: B

Reference: [https://cio-wiki.org/wiki/Business\\_Capability](https://cio-wiki.org/wiki/Business_Capability)

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#### QUESTION 5

When you create a business proposal, what are two key technology investment considerations? (Choose two.)

- A. how highly reusable solutions drive efficiency
- B. how the investment provides a competitive advantage
- C. how services and solutions drive lower costs
- D. whether the investment enhances the customer journey
- E. which risks are associated with investing

Correct Answer: BD

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