



# C4070-603<sup>Q&As</sup>

IBM System z Sales V6

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**QUESTION 1**

A customer is interested in reducing their down time. Which of the following is an availability feature of zEnterprise?

- A. IFL engines
- B. Workload Manager (WLM)
- C. Plan Ahead memory
- D. On/Off Capacity on Demand

Correct Answer: C

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**QUESTION 2**

A prospective new System z customer is interested in an entry level mainframe with the lowest cost application development environment with options for multiple capacity settings and a small mix of specialty engines. They also have small I/O attachment requirements and very low growth requirements. Which System z model would be the starting point for the customer discussion?

- A. z10 BC E05
- B. 10 BC E10
- C. z114 M05
- D. z114 M10

Correct Answer: C

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**QUESTION 3**

A customer has a z196 and is considering adding Linux to their server. Which specialty engine is capable of running Linux?

- A. ICF
- B. IFL
- C. zAAP
- D. zIIP

Correct Answer: B

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**QUESTION 4**

A customer Parallel Sysplex has a mix of z10s and z196s. A customer? Parallel Sysplex has a mix of z10s and z196s. Which of the following describes the z/OS monthly license charges in this situation?

- A. This sysplex qualifies for the AWLC pricing
- B. This sysplex qualifies for the AWLC pricing metric with AWLC Transition Charges
- C. This sysplex qualifies for the VWLC pricing metric with the AWLC Transition Charges
- D. For this sysplex, only the z196s qualify for the AWLC pricing metric while only the z10s qualify for VWLC

Correct Answer: C

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**QUESTION 5**

A customer has identified their workload requirements for a replacement processor and the configuration and workload estimated with appropriate planning tools. The sizing has been completed. The CIO is considering a three year plan for this upgrade. The CIO is asking the sales specialist advice on the planning horizon. Which of the following capabilities allow customers to better manage their planning horizon considering cost and growth?

- A. Granularity and Capacity on Demand
- B. Specialty Engines and Linux
- C. IBM Smart Cloud and CloudBurst
- D. Plan Ahead Capacity and CBU

Correct Answer: A

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