C4090-959^{Q&As}

Enterprise Storage Sales V3

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QUESTION 1

Which Technical and Delivery Assessment is conducted after solution design and before proposal to the customer?

A. Pre-sale

B. Post-sale

C. Pre-install

D. Post-install

Correct Answer: A

QUESTION 2

A public Request for Proposal is asking for a typical NAS solution, and one request is a WORM file system to protect data from modification.Due to a high capacity configuration, the sales team configures a N7950T with 100 TB. Which feature is necessary to include in the configuration?

A. SnapLock

B. SnapVault

C. SnapDrive

D. SecureAdmin

Correct Answer: A

QUESTION 3

A customer is interested in the ability of XIV to take advantage of all storage capacity, all internal bandwidth, and all available processing power. Which system architecture feature of XIV enables full exploitation of all system components?

A. Self healing

B. Thin provisioning

C. Workload balancing

D. Massive parallelism

Correct Answer: D

QUESTION 4

An IBM Business Partner has sold a storage subsystem to an end-user customer. Who is responsible for scheduling

and ensuring completion of the pre-sales or pre-installation Technical and Delivery Assessment?

A. IBM Distributor

B. IBM Business Partner

C. IBM Storage Representative

D. IBM Channel Technical Storage Specialist (CTSS)

Correct Answer: D

QUESTION 5

A customer has an Oracle database running on z/OS.The customer wants to keep three copies database at separate sites. Which feature would allow them to do that?

A. Metro Global Mirror

B. Active Cloud Engine

C. Volume Mirroring

D. System z HyperPAV

Correct Answer: A

Reference: http://www.redbooks.ibm.com/redbooks/pdfs/sg246787.pdf

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