



# C4090-959<sup>Q&As</sup>

Enterprise Storage Sales V3





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**QUESTION 1**

The PRIMARY purpose of the SAN Volume Controller is to provide which function?

- A. Increased performance
- B. Storage virtualization
- C. Merging multiple LANs and SANs into one
- D. Replication within a single storage array (homogeneous)

Correct Answer: B

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**QUESTION 2**

If a customer is looking to move to a cloud environment, which key attribute should the storage provide to ensure the success of the cloud?

- A. Storage virtualization
- B. Real time Data Compression
- C. Homogeneous storage from one vendor
- D. Integration of solid-state drives with high speed SAS disks

Correct Answer: A

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**QUESTION 3**

A customer needs to store video files for a minimum of 20 years. Which characteristic of Linear Tape File System (LTFS) will the customer most benefit from?

- A. Improves performance so fewer drives are required
- B. Eliminates the need for maintaining backup software
- C. Provides higher storage capacities through compression
- D. Reduces the amount of cartridges needed via deduplication

Correct Answer: B

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**QUESTION 4**

A customer is looking for a new enterprise storage system. In visiting the customer to meet with the storage administrator, the visitor's log book reveals that EMC has recently visited. To be successful with this opportunity, at what level must the sales specialist be calling to be at the same level as EMC?



- A. Chief Security Officer
- B. Chief Financial Officer
- C. Chief Technology Officer
- D. Chief Information Officer

Correct Answer: B

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#### QUESTION 5

A customer is interested in the differences between IBM ProtecTIER and Data Domain. Which feature is found only on ProtecTIER?

- A. HA cluster
- B. NetBackup OST support
- C. Bidirectional replication
- D. File Systems interface support

Correct Answer: A

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