



C4090-959^{Q&As}

Enterprise Storage Sales V3

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**QUESTION 1**

A customer has a number of older storage arrays that are approaching their end of lease. The customer has 100 TB in use and is looking for a solution to easily migrate the data to new storage arrays. Which IBM solution can be proposed to meet these needs at the lowest cost?

- A. N7900
- B. XIV Gen3
- C. SAN Volume Controller with DS8800
- D. SAN Volume Controller with XIV Gen3

Correct Answer: B

QUESTION 2

A customer is building the first public Cloud environment and plans to implement a virtualized storage platform in order to be flexible and adaptable to the unpredictable new demands. Which IBM Smarter Storage ability can help this customer with these requirements?

- A. Cloud Agile
- B. Cloud Storage Fast
- C. Cloud Virtualization
- D. Cloud SAN Volume Controller

Correct Answer: A

QUESTION 3

A new ProtecTIER customer wants to know what the standard warranty is on that system. What is the correct answer to give this customer?

- A. One year.9x5 is the standard warranty.
- B. One year.7x24 is the standard warranty.
- C. Three years, 9x5 is the standard warranty.
- D. Three years.7x24 is the standard warranty.

Correct Answer: B

Reference:

<http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?infotype=anandsubtype=caandappname=gpateamandsupplier=897andletternum=ENUS112-102> (see terms and conditions)

**QUESTION 4**

An x86 customer is looking to deploy a cloud environment with a single administrator managing both the servers and storage. Which IBM product should be recommended to this customer?

- A. System Storage Productivity Center
- B. Tivoli Storage Productivity Center
- C. IBM Systems Director Storage Control
- D. IBM Systems Director Enterprise Edition

Correct Answer: C

QUESTION 5

The customer has a NAS infrastructure which grows by new acquisitions of separate nodes leading to cost inefficiency, complex administration, and underutilized storage resources. It is estimated there will be 30% of data growth per year, reaching 11 PB in the next 2 years. What should the sales specialist propose to the customer?

- A. One SONAS system
- B. Two SONAS systems
- C. Two N7900 systems
- D. Three N7900 systems

Correct Answer: A

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