



C4090-959^{Q&As}

Enterprise Storage Sales V3

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QUESTION 1

An IBM System x customer is implementing a VMware pool. The customer has one administrator to manage the servers and storage, so deep integration with VMware is needed. The customer also desires a storage array that can scale to 299

TB.

Which IBM storage product should be recommended to this customer?

- A. DS8800
- B. DS5020
- C. XIV Gen5
- D. SAN Volume Controller with DS8800

Correct Answer: C

QUESTION 2

A large university requires a highly scalable NAS solution and would prefer to have one solution that will handle multiple protocols. What protocols does SONAS support?

- A. CIFS, NFS, SMTP, HTTP
- B. CIFS, NFS, SNMP, HTTP
- C. CIFS, NFS, RSYNC, HTTPS
- D. CIFS, NFS, FTP HTTPS

Correct Answer: D

Reference:

http://pic.dhe.ibm.com/infocenter/sonasic/sonas1ic/index.jsp?topic=%2Fcom.ibm.sonas.doc%2Fusgr_cn nctng_2_clstr.html

QUESTION 3

A customer asks if Tivoli Productivity Center will help manage their Hitachi storage system, and says if so they can save costs by standardizing on IBM Tivoli Productivity Center as a storage resource management system. How should the sales specialist respond?

- A. Yes, as long as the Hitachi supports SMI-S
- B. Yes, as long as the Hitachi supports SMTP
- C. No, since only IBM storage supports HTTPS



D. No, since only IBM storage supports SNMP

Correct Answer: A

QUESTION 4

IBM Smarter Storage systems have which of these characteristics?

- A. Efficient by Design, Big Data Ready, Self-Optimizing
- B. Efficient by Design, Self-Optimizing, Cloud Agile
- C. Big Data Ready, Self-Optimizing, Cloud Agile
- D. Efficient by Design, Big Data Ready, Cloud Agile

Correct Answer: B

Reference: <http://www-03.ibm.com/systems/storage/news/announcement/ibm-smarter-storage-20120604.html>

QUESTION 5

A sales specialist closes a customer meeting with an opportunity to offer a DSS800 for a critical SAP database application workload which runs on AIX and an EMC DMX system. The customer is concerned with performance and asks for a

performance analysis before the DS8800 proposal.

Which IBM tool should be used for planning the configuration?

- A. RMF Magic
- B. SAP Magic
- C. Disk Magic
- D. Capacity Magic

Correct Answer: C

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