



C4090-959^{Q&As}

Enterprise Storage Sales V3

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**QUESTION 1**

A customer is looking to provide an enterprise storage subsystem for their web and SQL server environment. If fastest response time is a requirement, which IBM storage product should be recommended to this customer?

- A. N7900
- B. DS8800
- C. XIV Gen3
- D. SAN Volume Controller

Correct Answer: B

QUESTION 2

A customer plans to migrate data between two DS8870 at two different sites. Which type of volumes will potentially consume less link bandwidth?

- A. Logical volumes
- B. standard volumes
- C. Parallel access volumes
- D. Thin provisioned volumes

Correct Answer: C

QUESTION 3

A customer is looking for a solution that will handle their long-term data retention needs within the hardware. They need to avoid the potential erasure or modification of that data. Which IBM disk product provides the best solution for this customer?

- A. N7900
- B. SONAS
- C. DS3599
- D. XIV Gen3

Correct Answer: A

QUESTION 4

An IBM customer that provides cloud storage has issues with the management of large data volumes across an



environment consisting of several different storage products. Some applications have insufficient storage capacity or performance

in their current locations. A possible resolution for this issue would be to consolidate the applications onto D58 800.

Why is this?

- A. Easy Tier will provide automatic archiving of unused data to reduce capacity issues.
- B. Active Cloud Engine will provide automatic rebalancing of the data across the tiers.
- C. Active Cloud Engine will move data to Solid State disk to increase performance levels.
- D. Easy Tier will automatically rebalance the data across tiers and provide better performance.

Correct Answer: D

QUESTION 5

In a meeting with the new Operations Director, it is mentioned that the storage administrator has been with the customer for as long as the current 010. The Operations Director states their team will make a recommendation to the 010. What should the sales specialist do next?

- A. Schedule a meeting with the 010
- B. Meet with the storage administrator
- C. Prepare the proposal for the Operations Director
- D. Present the solution to the 010 and Operations Director

Correct Answer: B

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