

# CPCM<sup>Q&As</sup>

Certified Professional Contracts Manager(CPCM)

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**QUESTION 1**

The pricing arrangements fall into which of the following categories:

- A. Fixed-price
- B. cost-reimbursement
- C. Time-and-material contracts
- D. All of the above

Correct Answer: D

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**QUESTION 2**

The decision to add the raw scores together to determine the value of the source is to a decision that each attribute is equally important.

- A. dissimilar
- B. diverse
- C. tantamount
- D. altered

Correct Answer: C

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**QUESTION 3**

Which contracts allow overrun or under-run sharing of cost through a predetermined formula for fee adjustments that apply to incentives for cost category contracts?

- A. fixed price incentive
- B. cost-plus-incentive fee
- C. special incentive fee
- D. pros and cons of award fee

Correct Answer: B

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**QUESTION 4**

Which of the following is NOT the phase of Contract Management Process?

- A. Pre-award
- B. Per-process-award
- C. Award
- D. Post-award

Correct Answer: B

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**QUESTION 5**

In a source selection method if proposals are the input using contract negotiation as a tool in order to produce which output?

- A. Organizational policy
- B. Contracts
- C. Legal review
- D. Market practice

Correct Answer: B

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