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SAP Certified Application Associate - Financials with SAP Business All-in-One Solution

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**QUESTION 1**

You need to integrate a Web Dynpro transaction for a specific user using the SAP NetWeaver Business Client (NWBC). To do this, you either create or adapt roles with the SAP Profile Generator (transaction PFCG).

What is the correct sequence for this task?

- A. Assign to user, create/copy role, assign transaction, create menu, define authorization, maintain menu
- B. Define authorization, create menu, maintain menu, create/copy role, assign transaction, assign to user
- C. Create/copy role, create menu, maintain menu, assign transaction, define authorization, assign to user
- D. Maintain menu, define authorization, create/copy role, create menu, assign to user, assign transaction

Correct Answer: C

QUESTION 2

For what reasons would you recommend SAP Business All-In-One solutions to a midsize company with specific industry needs? (Choose two)

- A. It is a comprehensive integrated solution appropriate for midsize companies.
- B. It is only available as an on-demand solution consisting of SAP applications for companies with limited budgets.
- C. It is a bundle of SAP applications, predefined business processes, packaged services, and a methodology to position and implement it.
- D. It is an industry-specific solution with lower consulting rates for implementation services.

Correct Answer: AC

QUESTION 3

Preconfigured forms are delivered with SAP Best Practices. The scenarios delivered with the SAP Best Practices Baseline Package make use of these forms.

You are in a delta requirements session with a customer who has special forms requirements.

What is the recommended first step in this situation?

- A. Start entering the details in the appropriate customer specification documents to generate a new form.
- B. Explain the additional service fee structure for this request.
- C. Use additional technology such as Adobe Document Services to implement the form.
- D. Check whether similar preconfigured forms exist in the Best Practices package and specify the required changes.

Correct Answer: D



QUESTION 4

In the evaluation phase, you assess the prospect against the SAP Business All-in-One solution.

The leading role here belongs to the virtual account team. This team usually consists of a sales executive, the consulting engagement manager, and the project manager.

As well as assessing the prospect against the SAP Business All-in-One solution, what else is the responsibility of the virtual account team in the evaluation phase?

- A. To start data migration
- B. To check if the customer project resources are trained
- C. To submit the preliminary proposal
- D. To check if the system is ready to start development

Correct Answer: C

QUESTION 5

Which of the following are possible user-defined keys for indirect activity allocations? (Choose three)

- A. Activity quantities
- B. Amounts
- C. Activity prices
- D. Statistical key figures
- E. Percentage rates

Correct Answer: BDE

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