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QUESTION 1

What is the primary benefit of HP Support Services?

- A. They provide a clear list of the contacts needed for each type of issue or concern.
- B. They are primarily focused on fixing hardware concerns.
- C. They are primarily concerned with patching the operating system.
- D. They offer a standardized portfolio of support services and single point of contact.

Correct Answer: D

QUESTION 2

Which statement is a part of the midmarket competitive analysis for servers?

- A. HP offers security solutions starting from built-in firewalls up to enterprise-level solutions from HP TippingPoint.
- B. HP competitors do not include features like built-in snapshots, replication, and other software features.
- C. HP products are pre-instrumented for deployment, migration, health monitoring, power management, remote control and integration with third-party management consoles.
- D. HP expertise and skilled technical resources can provide proven, cost-effective, and efficient support for your IT environment, shorten your time to ROI, and enable your staff to focus on core business activities.

Correct Answer: D

QUESTION 3

HP Data Protector Express is targeted at which customer profile?

- A. enterprise businesses
- B. organizations that only do disk to disk to tape backups
- C. organizations that do not have specialized IT staff
- D. organizations that do not do incremental backups

Correct Answer: C

QUESTION 4

What do HP advanced switching, routing, and security solutions with industry-leading scale and performance does for networks?



- A. drive simpler and flatter networks with fewer devices
- B. drive non-native innovation across the infrastructure
- C. drive decisions as to whether to rely on switches or routers
- D. segregates the HP Intelligent Management Center from HP NetworkManagement Software

Correct Answer: A

QUESTION 5

What do new applications such as voice-over-IP (VoIP) do for customers?

- A. Reduce the complexity of implementation and maintenance.
- B. Enable simplified network lifecycle management across wired and wireless networks.
- C. Drive simpler and flatter network designs with fewer devices.
- D. Enhance customer efficiency and competitiveness.

Correct Answer: D

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