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QUESTION 1

Which question is an example of a networking qualification question?

A. Has the company introduced virtualization into its environment?

B. Has the company introduced cloud computing into its environment?

C. Are server utilization levels too high or too low?

D. Are there specific tasks that require more bandwidth than others, causing communication delays?

Correct Answer: D

QUESTION 2

Which question is an example of a storage qualification question?

A. Are there specific tasks that require more bandwidth than others, causing communication delays?

B. Does the customer have or potentially need RAID capability?

C. Has the customer introduced cloud computing into their environment, or expressed an interest in doing so?

D. How many applications are on the customer\\'s server?

Correct Answer: B

QUESTION 3

Which HP product reduces data loss due to human error?

A. HP D2000 Disc Enclosure

B. HP Insight Manager

C. HP Tape Autoloader

D. HP Secure Encryption

Correct Answer: C

QUESTION 4

Sharing, Connecting, Creating, Storing, and Printing are the IT-enabled activities that serve as the pillars for which HP solution offering?

A. HP Midsize Business Center

B. HP Just Right IT for Small Business

C. HP SMB Solutions

D. HP Authorized Reseller Solutions

Correct Answer: C

QUESTION 5

HP V-Series switches are solutions to which small business customer pain point?

A. complex set up and configuration

B. runs out of space regularly

C. no centralized tools for file sharing

D. no storage usage tracking tools are in place

Correct Answer: A

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