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QUESTION 1

Your customer\\'s employees are complaining about their wireless user experience. Which HP solution should you recommend?

A. HP Wireless Access Point

B. HP Data Protector Express

C. HP Insight Control

D. HP Systems Insight Manager

Correct Answer: A

QUESTION 2

What is the poorest resource for finding information about midmarket server positioning?

A. annual reports emphasizing investor relations

B. industry reports

C. competitor\\'s server web pages

D. competitor\\'s server press releases

Correct Answer: A

QUESTION 3

Which customer objection are you LEAST likely to hear in reference to an HP server solution?

A. Virtualization is complex and risky.

B. My warranties are still in effect, so why should I consolidate and refresh?

C. I cannot afford the whole management suite.

D. I checked the Insight Remote Support Pricing, and it is too expensive.

Correct Answer: D

QUESTION 4

Your customer is experiencing slow response time for applications, and has diagnosed the problem as poor switch management. Why would a managed switch be a good solution?

A. Managed switches monitor network performance for bottlenecks.

B. Managed switches are designed to automate and reduce the configuration effort.

C. Managed switches are entry-level wireless access points that do not support dual networks.

D. Managed switches will keep all visitors off of the customer\\'s wireless LAN.

Correct Answer: A

QUESTION 5

How can you help to ensure the priority of the voice network for adequate communication?

A. Run IP phones on the same network as data traffic.

B. Add a managed switch and segregate the IP phones and data traffic.

C. Implement an unmanaged switch to separate the voice and data onto separate VLANs.

D. Maintain a legacy Wireless Access Point that does not support the latest high speed protocols.

Correct Answer: B

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