



M2040-725^{Q&As}

IBM Kenexa Talent Acquisition Sales Mastery Test v1

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QUESTION 1

What is the typical deal size of a Kenexa 2x BrassRing solution?

- A. \$100-\$300k
- B. \$500-\$750k
- C. \$750k - \$1M
- D. \$1M and above

Correct Answer: A

QUESTION 2

According to the audio recording, what do organizations typically lack in their talent management solution?

- A. A good set of functionality to find and hire the right talent
- B. A solution that automatically provisions hardware for a new employee
- C. A good onboarding system bundled with a talent acquisition system
- D. A system that predicts how quickly a new hire will begin to impact the business

Correct Answer: C

QUESTION 3

According to Business News Daily, what percentage of new hires quit before year one?

- A. 50%
- B. 25%
- C. 17%
- D. 5%

Correct Answer: B

QUESTION 4

How long is a typical deployment cycle for a Kenexa Onboarding Solution?

- A. 6 months
- B. 5-12 months



C. 12-15 months

D. 5-12 weeks

Correct Answer: A

QUESTION 5

What is the typical implementation time for a 2x BrassRing System?

A. 8 weeks-12 months

B. 1 month -6 months

C. 2 weeks -3 months

D. 6 months -1 year

Correct Answer: C

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