



M2040-725^{Q&As}

IBM Kenexa Talent Acquisition Sales Mastery Test v1

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QUESTION 1

How long is a typical deployment cycle for a Kenexa Onboarding Solution?

- A. 6 months
- B. 5-12 months
- C. 12-15 months
- D. 5-12 weeks

Correct Answer: A

QUESTION 2

Job dissatisfaction and poor performance results in approximately what percentage of job failure?

- A. 50%
- B. 43%
- C. 33%
- D. 20%

Correct Answer: A

QUESTION 3

Which of the following describes the process of bringing a worker into a position and providing all necessary tools with a goal of becoming productive as soon as possible?

- A. Provisioning
- B. Time-to-productivity
- C. eVerify
- D. Onboarding

Correct Answer: D

QUESTION 4

Which of the following is an important market differentiator of Kenexa's Applicant Tracking System?

- A. Applicant Ranking



- B. OFCCP Compliance and EEO-1 reporting
- C. Integrated social sourcing
- D. Integrated job description database

Correct Answer: C

QUESTION 5

Which statement best describes why the recruiting process is so important?

- A. Having a good hiring process makes it easier to onboard people.
- B. The hiring process is key to bringing people together within a company.
- C. Companies that do not have a hiring process cannot hire good talent.
- D. Companies that hire better people have higher profit margins.

Correct Answer: D

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