



MB7-842^{Q&As}

NAV 2009 Trade & Inventory

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**QUESTION 1**

When you use Sales Orders and Sales Blanket Orders, the related documents are linked to one another by their document numbers. What options are available for establishing links between Sales Orders and Sales Blanket Orders? Choose the 2 that apply.

- A. When a Sales Order is entered directly, enter the Sales Order number in the Sales Order No. field on the related Sales Blanket Order line.
- B. When a Sales Order is created using the Make Order action, the Sales Blanket Order number and line number are copied to the Sales line.
- C. When a Sales Order is entered directly, enter the Sales Blanket Order number in the Sales Blanket Order No. field on the related sales line.
- D. When a Sales Order is entered directly, enter the Sales Blanket Order number in the Sales Blanket Order No. field on the sales header.

Correct Answer: BC

QUESTION 2

On the Reservation page, you can create reservations against four different types of supply. One of the supply types is Purchase Order lines; What are the other three supply types? Choose the 3 that apply.

- A. Item Ledger Entry lines
- B. Purchase Blanket Order lines
- C. Released Production Order lines
- D. Firm Planned Production Order lines

Correct Answer: ACD

QUESTION 3

When you enter a Sales Quote and the customer decides not to place the order, what feature might you select to store the Sales Quote for future reference?

- A. Store Quote
- B. Make Customer Copy
- C. Archive Document
- D. Save to History



Correct Answer: C

QUESTION 4

When suggesting a price (cost) on a purchase line, the program uses the Best Price principle. What is the definition of Best Price?

- A. The lowest possible price on the order date.
- B. The lowest possible price with the highest possible invoice discount on the order date.
- C. The lowest possible price with the highest possible line discount on the order date.
- D. The lowest possible price with the highest possible line and invoice discount on the order date.

Correct Answer: C

QUESTION 5

You are the consultant on a Microsoft Dynamics?NAV 2009 implementation. Your client has set up prepayments for customers and selected items. Sales order entry is completed by Customer Service Representatives (CSRs). During the sales order entry process, CSRs have the authority to negotiate the prepayment amounts. Your client has called to discuss the following scenario. The customer selected on the order has a prepayment percentage of 10. The first item selected does not have a prepayment percentage assigned; the second item has a prepayment percentage of 25. The total prepayment amount is 1561 LCY. The customer asks for a reduced prepayment amount; the CSR agrees to adjust the prepayment amount to 1400 LCY. Your client asks for your recommendation on the steps the CSR must take to adjust the prepayment amount.

What advice do you give to your client on the best, most efficient method of adjusting the prepayment amount for the Sales Order?

- A. On the Prepayment FastTab of the Sales Order, update the Prepayment Amount field to 1400.
- B. On the second line of the Sales Order, enter a Prepayment Amount of 1400.
- C. On the Prepayment FastTab of the Statistics page, update the Prepayment Amount field to 1400.
- D. On each line of the Sales Order, update the Prepayment Amount field to 700.

Correct Answer: C



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