MB7-842 Q&As

NAV 2009 Trade & Inventory

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QUESTION 1

From what documents can the Make Order function be used to create a Purchase Order?

A. Purchase Quote and Purchase Blanket Order

B. Purchase Invoice and Purchase Quote

C. Purchase Quote and Purchase Return Order

D. Purchase Blanket Order and Purchase Return Order

Correct Answer: A

QUESTION 2

What step is required to set up the Customer Group, Salespeople, and Product Group dimensions for use in Sales Analysis Views?

A. On the Dimensions page, select the Use as Customer Group, Use as Salespeople, and Use as Item (Product) Group check boxes for the appropriate dimensions.

B. On the Dimensions FastTab of the Sales and Receivables Setup page, select the Customer Group, Salespeople, and Item (Product) Group Code dimensions.

C. On the Dimensions FastTab of the Sales and Receivables Setup page, select the Customer Groups and Salespeople dimensions; on the Dimensions FastTab of the Inventory Setup page, select the Item (Product) Group dimension.

D. On the Dimensions page, in the Sales Analysis Views Dimensions field, select Customer Group, Salespeople, or Item (Product) Group for the appropriate dimensions.

Correct Answer: C

QUESTION 3

You are the consultant on a Microsoft Dynamics?NAV 2009 implementation. Your client has set up prepayments for customers and selected items. Sales order entry is completed by Customer Service Representatives (CSRs). During the sales order entry process, CSRs have the authority to negotiate the prepayment amounts. Your client has called to discuss the following scenario. The customer selected on the order has a prepayment percentage of 10. The first item selected does not have a prepayment percentage assigned; the second item has a prepayment percentage of 25. The total prepayment amount is 1561 LCY. The customer asks for a reduced prepayment amount; the CSR agrees to adjust the prepayment amount to 1400 LCY. Your client asks for your recommendation on the steps the CSR must take to adjust the prepayment amount.

What advice do you give to your client on the best, most efficient method of adjusting the prepayment amount for the Sales Order?

A. On the Prepayment FastTab of the Sales Order, update the Prepayment Amount field to 1400.

B. On the second line of the Sales Order, enter a Prepayment Amount of 1400.

C. On the Prepayment FastTab of the Statistics page, update the Prepayment Amount field to 1400.

D. On each line of the Sales Order, update the Prepayment Amount field to 700.

Correct Answer: C

QUESTION 4

When you enter a Sales Quote and the customer decides not to place the order, what feature might you select to store the Sales Quote for future reference?

A. Store Quote

B. Make Customer Copy

C. Archive Document

D. Save to History

Correct Answer: C

QUESTION 5

When you use Sales Orders and Sales Blanket Orders, the related documents are linked to one another by their document numbers. What options are available for establishing links between Sales Orders and Sales Blanket Orders? Choose the 2 that apply.

A. When a Sales Order is entered directly, enter the Sales Order number in the Sales Order No. field on the related Sales Blanket Order line.

B. When a Sales Order is created using the Make Order action, the Sales Blanket Order number and line number are copied to the Sales line.

C. When a Sales Order is entered directly, enter the Sales Blanket Order number in the Sales Blanket Order No. field on the related sales line.

D. When a Sales Order is entered directly, enter the Sales Blanket Order number in the Sales Blanket Order No. field on the sales header.

Correct Answer: BC

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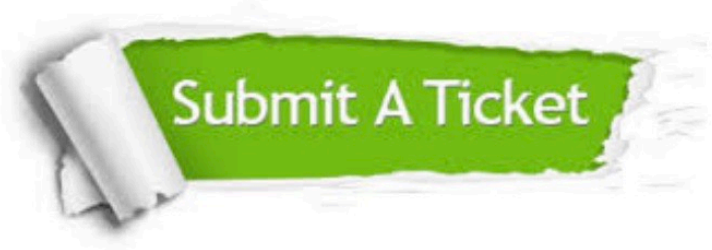

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