

# NS0-101<sup>Q&As</sup>

NetApp Accredited Sales Professional Exam

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#### **QUESTION 1**

Which three	are available	NetApp	Partner pr	rograms? (	Choose three.	)

- A. lead generation
- B. opportunity registration
- C. PartnerGear
- D. product test and development

Correct Answer: ABC

#### **QUESTION 2**

What differentiates NetApp primary and secondary storage solutions from competitors\\' storage solutions?

- A. different platform architectures
- B. different operating systems
- C. a unified platform architecture.
- D. a single storage protocol

Correct Answer: C

#### **QUESTION 3**

Which publication contains detailed pricing and configuration information on new products introduced by NetApp?

- A. product bulletin
- B. Tech OnTap newsletter
- C. product performance report
- D. Spotlight Presentation

Correct Answer: A

#### **QUESTION 4**

A NetApp solution can be simultaneously used to store primary data, disk-to-disk backups, and act as a WORM device.

- A. True
- B. False



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Correct Answer: B

### **QUESTION 5**

Companies running technical applications are continuously looking for ways to accomplish which two key business objectives? (Choose two.)

- A. accelerate time to market
- B. lower costs
- C. shorten backup windows
- D. maintain data recovery capability

Correct Answer: AB

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