

# NS0-101<sup>Q&As</sup>

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**QUESTION 1**

Which two customer requirements does the NetApp SnapLock solution meet? (Choose two.)

- A. data permanence and retention regulations
- B. data encryption regulations
- C. secure partitioning of network and storage resources
- D. rapid access to protected information

Correct Answer: AD

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**QUESTION 2**

What is the primary location for partner information about NetApp products and solutions?

- A. PartnerCenter> Marketing Essentials
- B. NOW> Products, Solutions and Services
- C. PartnerCenter> Products, Solutions and Services
- D. NOW> Current Offerings

Correct Answer: C

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**QUESTION 3**

NetApp corporate pitch states that NetAPP brings which benefit to the complex world of enterprise data management?

- A. eliminates risk in an enterprise environment
- B. has lowest cost per TB
- C. provides unmatched simplicity
- D. completely removes complexity

Correct Answer: C

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**QUESTION 4**

In addition to selling the hardware and software for a NetApp solution, which NetApp Global Service should you include?

- A. SupportEdge

- B. ConsultingEdge
- C. CustomerEdge
- D. PartnerEdge

Correct Answer: A

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**QUESTION 5**

Which business value does FlexShare provide?

- A. a shared NAS environment
- B. a shared SAN environment
- C. quality of service for caching
- D. quality of service for storage

Correct Answer: D

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