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QUESTION 1

What are two ways in which NetApp solutions can help businesses? (Choose two.)

- A. by improving business processes
- B. by adopting new technology
- C. by gaining a competitive advantage
- D. by lowering the hardware requirements

Correct Answer: AC

QUESTION 2

What are two issues faced by database administrators? (Choose two.)

- A. Backup and recovery take too long.
- B. All data needs to be encrypted.
- C. Creating test environments is time consuming.
- D. Each database needs its own dedicated disk.

Correct Answer: AC

QUESTION 3

You are having a discussion with a customer about disk-to-disk (D2D) backup solutions. The customer comments, "Disk is too expensive as a backup media." What are two appropriate responses you can make? (Choose two.)

- A. Disks are becoming less expensive.
- B. Deduplication and incremental backups reduce costs.
- C. NetApp FlexClone reduces the storage requirements.
- D. NearStore VTL can optimize the tape environment.

Correct Answer: AB

QUESTION 4

A Windows storage consolidation objection you might encounter is that Microsoft provides only limited support for Windows when NetApp is involved. What is the most appropriate response to this objection?

- A. Microsoft and NetApp provide joint support through an OEM Premier Support Agreement.

- B. NetApp unified storage enables content and/or Write Once Read Many (WORM) storage on any NetApp system allowing Exchange to be more efficient.
- C. NetApp and Microsoft have a licensing agreement wherein Microsoft shares Windows communication protocols for data storage.
- D. NetApp experience in large-scale enterprise deployments has earned the trust of thousands of enterprise customers.

Correct Answer: A

QUESTION 5

Which two customer requirements does the NetApp SnapLock solution meet? (Choose two.)

- A. data permanence and retention regulations
- B. data encryption regulations
- C. secure partitioning of network and storage resources
- D. rapid access to protected information

Correct Answer: AD

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