

P2140-049^{Q&As}

IBM Rational Focal Point Technical Sales Mastery Test v1

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QUESTION 1

Which task is performed using the right-click menu of the Tree view?

- A. email a link to an element
- B. group the tree structure according to other attributes
- C. view change history
- D. generate a report

Correct Answer: B

QUESTION 2

Which customer pain point is best addressed by the Pairwise Comparison feature of Rational Focal Point (RFP)?

- A. difficulty aligning marketing and development to timelines
- B. unclear requirements
- C. not being agile enough to react to the market
- D. inability to properly value product opportunities

Correct Answer: D

QUESTION 3

A software developer wants to keep key stakeholders updated on the progress of the product development without giving them behind-the-scenes access to the Focal Point database. Which feature of Rational Focal Point best meets these developer requirements?

- A. workspaces
- B. Priority Overview
- C. public homepage
- D. workspace export

Correct Answer: C

QUESTION 4

Which icon takes the user to the Relational Graph view?



A. Option A

B. Option B

C. Option C

D. Option D

Correct Answer: D

QUESTION 5

Which button generates a report? (Note: Version 6.4 introduced minor changes to the icons; both are presented here.)



A. Option A

B. Option B

C. Option C

D. Option D

Correct Answer: A

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