

P2140-049^{Q&As}

IBM Rational Focal Point Technical Sales Mastery Test v1

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QUESTION 1

Which chart shows priorities for theselected view with ALL criteria taken into account?

- A. Bar Chart
- B. XY Chart
- C. Pie Chart
- D. Stacked Bar Chart

Correct Answer: D

QUESTION 2

Which rule drives the need for strong prioritization in product management?

- A. 50/50 rule
- B. 60/40 rule
- C. 70/30 rule
- D. 80/20 rule

Correct Answer: D

QUESTION 3

What is the function of the Comparison Listwhen prioritizing elements?

- A. to show which elements have been compared the most and least
- B. to show the consistency of the prioritization
- C. to show all prioritizations for a given criterion
- D. to show how different users compared the same elements

Correct Answer: C

QUESTION 4

Where does the Workspaces link in the top menu take the user?

- A. to a list of workspaces the user has access to
- B. to a list of workspace templates

- C. to a list of all workspaces contained in the database
- D. to a list of workspaces the selected module is contained within

Correct Answer: A

QUESTION 5

Which customer pain point is best addressed by the Review feature of Rational Focal Point (RFP)?

- A. difficulty aligning marketing and development to timelines
- B. unclear requirements
- C. not being agile enough to react to the market
- D. inability to properly value product opportunities

Correct Answer: B

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