ADM-201^{Q&As}

Administration Essentials for New Admins

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QUESTION 1

When you define a Data Validation Rule, what else must you also define?

A. Whether or not the field is required

B. An Error Message

C. What email gets sent if the Rule triggers

D. Whether or not the record gets deleted

Correct Answer: B

QUESTION 2

Cloud Kicks generates leads for its different product categories (shoes, apparel, and accessories) through many different sources. While some lead sources are used for all three categories, other lead sources are specific to a single category. The VP of marketing requests that only the proper lead sources be displayed based on the product category chosen.

How should the administrator configure Salesforce to meet this requirement?

A. Create a page layout for each category and filter the Lead Source field based on category.

B. Create a dependency between the Product Category field and Lead Source field.

C. Create business processes and record types for each of the three product categories.

D. Create a single business process, then create record types for each product category.

Correct Answer: D

QUESTION 3

To log into the Data Loader, the IP address must be a trusted IP or the User must know their security token.

A. True

B. False

Correct Answer: A

QUESTION 4

What is true about a Role?

![Pass2Lead logo](https://Pass2Lead.com)
A. Controls the level of visibility that users have to an org. data

B. Role is required while creating Record types

C. A user must be associated to one role

D. A user may be associated to one role

Correct Answer: AD

QUESTION 5

Which of the following records can not be mass transferred?

A. Open Cases

B. Closed Cases

C. Open Activities

D. Closed Activities

Correct Answer: D

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