

ADM-211^{Q&As}

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QUESTION 1

Which statement is TRUE for a master-detail relationship?

Select all that apply.

- A. Record access of detail records are controlled by the master record.
- B. A master record and a related detail record can have different owners.
- C. Deleting a master record, also deletes the detail record.
- D. A detail record can be shed using sharing rules

Correct Answer: AC

QUESTION 2

List 6 pieces of functionality that Sales force recommends deploying when implementing localization.

Correct Answer: Check the answer in explanation.

1.
Advanced Currency Management
 2.
Regional Price Books
 3.
Delegated Administration
 4.
Custom Profiles
 5.
Translation Workbench
 6.
Regional Home Page Layouts
-

QUESTION 3

Contact records need to be retrieved that meet the following criteria: all contacts with a mailing address in the state of California or whose last name is equal to Smith. Only the first and last names are needed. An administrator decided to use the Data Loader to retrieve these records using the Export feature. What Sales force Object query Language

(SOQL) statement could be used to retrieve the desired records?

- A. Select " California " or " Smith " where last name="
- B. Select first name. last name. where last name= "Smith" OR state=" CA"

Correct Answer: B

QUESTION 4

A company currently uses the standard Sales force product and price hook objects. Is it possible for this company to publish product and price hook information to its corporate Web site so customers in different regions see the correct product catalog with prices in the local currency?

- A. Yes, with the Customer portal.
- B. No, it is not possible to present multicurrency data.
- C. Yes, by building a custom integration following the X-to-Web design pattern.
- D. No, it is not possible to present data stored in standard objects other than cases and solutions to a Web site.

Correct Answer: C

QUESTION 5

Referring to other formulas may reduce the 1300 character limit, but it is possible to continue chaining multiple formula fields together indefinitely.

- A. True
- B. False

Correct Answer: B

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