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QUESTION 1

The Marketing Manager has requested that a field be added to each account that displays the number of contacts associated with that account. The manager wants to use this field as part of an email marketing segmentation strategy. How can this requirement be met?

- A. Create a custom field on the account. Use a workflow rule to update the field when contacts are added or deleted.
- B. Create a custom field on the account. Use an Apex trigger to update the field when contacts are added or deleted.
- C. Create a custom formula field on the account using the count() function to count the number of related contacts.
- D. Create a roll-up summary field that counts the number of contacts and displays that count on the account.

Correct Answer: B

QUESTION 2

Ursa MajorSolar's administrator has configured multiple record-triggered flows to run before or after the record is saved on the Account object.

What should the administrator consider when a record-triggered flow executes first?

- A. Assign the highest priority to the record-triggered flow which should execute first.
- B. The flow with the longest execution time will execute first.
- C. The flow with the shortest execution time will execute first.
- D. The order in which those flows are executed is not guaranteed.

Correct Answer: D

QUESTION 3

An administrator is moving sandbox customizations to production using a change set. After creating the initial change set, the administrator realizes that some components were missed. What three considerations should the Admin make regarding the change set? (Choose three.)

- A. Deploy all dependent components.
- B. Use a new change set to deploy metadata and data from the sandbox to production.
- C. Clone the change set to add dependent components to an uploaded change set.
- D. Add permissions and access settings to the outbound change set.
- E. Edit the uploaded change set to add the additional components.

Correct Answer: BDE

Reference: <https://adminhero.com/2014/06/09/saving-time-with-change-sets/>
<https://automationchampion.com/tag/process-builder-and-change-set-step-by-step-instructions/>

QUESTION 4

Universal Container is implementing a new business process. As of now, sales reps needs to manually look up a user's contract whenever setting up a service. What is recommended?

- A. Setup an entitlement with Service Contract
- B. Create a workflow rule
- C. Use a validation to make sure that the contract field is filled out
- D. Setup Entitlements with Service Contract and Line Items

Correct Answer: A

QUESTION 5

Salesforce Communities replace the functionality that you may have previously read about (obsolete products): Select one or more:

- A. Account Portals
- B. Customer Portals
- C. Partner Portals
- D. Service Portals

Correct Answer: BC

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