

B **2B-COMMERCE-ADMINISTRATOR**^{Q&As}

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QUESTION 1

What are two options for Price List selection method on a CC Account Group?

Choose 2 answers

- A. Reverse Sequence
- B. Sequence
- C. Best Price
- D. List Price

Correct Answer: BC

QUESTION 2

Which Salesforce B2B Commerce object is used to tie an Account to a Price List?

- A. Account Link
- B. Contact Group
- C. Account Group
- D. User Id

Correct Answer: C

QUESTION 3

What accurately describes a Bundle Product Type?

- A. A Bundle is constructed by the customer.
- B. The pricing of a Bundle is determined by the products contained in the Bundle.
- C. The pricing of a Bundle is determined by the pricelist item associated with the Bundle.
- D. A Bundle is a tightly related set of products.

Correct Answer: C

QUESTION 4

A company sells various sizes of rubber O- Rings individually and in packs of 12. The company wants to present the

customer with all O-Ring purchasing options within a single Product Detail Page.

Which two Salesforce B2B Commerce functionalities should the company use?

Choose 2 answers

- A. Pricing Tiers
- B. Aggregate Product Type
- C. Attribute Driven Commerce
- D. Multiple Price List Items per Product

Correct Answer: BC

QUESTION 5

The layout of a page has been changed from one column to three column. What needs to be done next in order to see the changes on the storefront?

- A. Assign a new pricelist
- B. Reset the org.
- C. Performing Indexing.
- D. Rebuild the configuration cache.

Correct Answer: D

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