C1000-020 ^{Q&As}

IBM New Workloads Sales V2

Pass IBM C1000-020 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.pass2lead.com/c1000-020.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by IBM Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

![Pass2Lead](https://Pass2Lead.com)
QUESTION 1

A company has added a new IBM Storwize V7000 to its existing multi-vendor environment.

Which software is needed to allow the IBM Storwize V7000 to manage the different storage devices?

A. Security Key Life Cycle Manager

B. External Virtualization

C. Global Mirror

D. Real-time Compression

Correct Answer: A

QUESTION 2

Which IBM solution provides simplified management for a heterogeneous block storage environment?

A. IBM Spectrum Accelerate

B. IBM Spectrum Copy Data Management

C. IBM Spectrum Protect Suite

D. IBM Virtual Storage Center

Correct Answer: A

QUESTION 3

A customer has floor space constraints and needs additional capacity for an application. The current environment is running at 80% utilization.

Which IBM Spectrum Virtualize concept should a sales specialist emphasize to the customer?

A. Easy Tier

B. Virtualization

C. Compression

D. Clustering

Correct Answer: C

QUESTION 4

Who is responsible for ensuring that a TDA is performed?

A. IBM Client Executive

B. Opportunity owner

C. Distributor D. IBM SSR

Correct Answer: B

QUESTION 5

A customer is looking to add copy services to provide disaster recovery between sites with heterogeneous storage.

Which product should the sales specialist discuss with the customer?

A. IBM Spectrum Control

B. IBM Spectrum Archive

C. IBM Spectrum Virtualize

D. IBM Spectrum Accelerate

Correct Answer: C

[C1000-020 VCE Dumps](#)   [C1000-020 Practice Test](#)   [C1000-020 Study Guide](#)