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QUESTION 1

A customer using IBM SVC hardware has had issues when its own storage team installed upgrades of the IBM Spectrum Virtualize code.

Which hardware option should the sales specialist propose to the customer?

- A. Purchase nodes with Enterprise Class Support
- B. Purchase a cold standby node
- C. Engage IBM Global Technology Services
- D. Install additional SV1 nodes to expand the cluster

Correct Answer: D

QUESTION 2

A customer wants application consistent restore capabilities.

Which software should the sales specialist recommend to this customer?

- A. IBM Spectrum Accelerate
- B. IBM Spectrum Scale
- C. IBM Spectrum Copy Data Management
- D. IBM Spectrum Control

Correct Answer: C

QUESTION 3

In a customer briefing for IBM Flash System 900, the ability to reduce storage capacity using compression is presented as an option to lower hardware costs.

How should this capability be described?

- A. It is a compression and deduplication feature.
- B. It is a standard algorithm for all IBM disk and tape devices.
- C. It is a licensed function.
- D. It is primary storage data reduction by using a purpose-built technology.

Correct Answer: D

QUESTION 4

What is the official IBM resource that is targeted at its business partners for information on storage?

- A. IBM DeveloperWorks
- B. Inside System Storage
- C. IBM PartnerWorld
- D. IBM Redbooks

Correct Answer: C

QUESTION 5

A customer has an existing XIV storage environment that is running out of capacity. The customer wants to add a flash storage system that utilize the same grid architecture design and device drivers.

Which storage solution should be considered?

- A. IBM DS8886
- B. IBM Spectrum Virtualize
- C. IBM FlashSystem 900
- D. IBM FlashSystem A9000R

Correct Answer: D

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