

# C1000-020<sup>Q&As</sup>

IBM New Workloads Sales V2

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**QUESTION 1**

A VMware customer has a heterogeneous SAN storage environment including arrays from HDS and IBM. The customer needs to integrate and seamlessly manage, monitor, and report on the entire environment.

Which storage offering meets this customer's needs?

- A. IBM Spectrum Copy Data Management
- B. IBM Virtual Storage Center
- C. IBM Spectrum Control
- D. IBM Spectrum Virtualize

Correct Answer: C

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**QUESTION 2**

A customer is looking to boost performance of its applications. It has two years left on the lease of existing storage. The customer also has a significant amount of copy services and replication built into its environment.

Which IBM storage solution is able to boost performance without a major change to the customer's environment?

- A. IBM Spectrum Virtualize
- B. IBM FlashSystem V9000
- C. IBM FlashSystem 900
- D. IBM FlashSystem A9000R

Correct Answer: A

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**QUESTION 3**

A customer has concerns about the performance of business analytics on its IBM XIV Gen3 system.

Which optional feature of the IBM Gen3 XIV retains the customer's investment in hardware and training and improves performance?

- A. Compression
- B. Self-encryption drives
- C. FlashCache
- D. Hyper-Scale Mobility

Correct Answer: D

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**QUESTION 4**

Which tool should be used to verify that a proposed IBM FlashSystem A9000 solution will deliver the performance required by a customer's high transactional database applications?

- A. Batch Magic
- B. Disk Magic
- C. Capacity Magic
- D. STAT

Correct Answer: B

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**QUESTION 5**

Which IBM Spectrum option provides for block storage provisioning in an OpenStack powered cloud?

- A. IBM Spectrum Scale
- B. IBM Spectrum Copy Data Management
- C. IBM Spectrum Protect
- D. IBM Spectrum Archive

Correct Answer: B

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