



# C4040-250<sup>Q&As</sup>

Power Systems with POWER8 Sales Skills V1

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### QUESTION 1

A customer wants to run an Oracle application that is available for POWER8 and other competitive platforms. The Oracle application is licensed per core. Which POWER8 processor advantage provides a competitive TCO advantage?

- A. Processor Instruction Retry
- B. 8 cores per processor
- C. Level 3 memory cache
- D. Core performance

Correct Answer: D

Explanation: POWER8 processing cores are the fastest in the industry for Enterprise Java workloads. It has 2x more performance per core than Intel E5-2697 v2 offerings and 1.77x more performance per core than Oracle T5-2 offerings. Reference: [https://www950.ibm.com/events/www/impact/impact2014cms.nsf/download/k7e19cd561ad41ad4145c4e50051/\\$FILE/Impact2014\\_3407.pdf](https://www950.ibm.com/events/www/impact/impact2014cms.nsf/download/k7e19cd561ad41ad4145c4e50051/$FILE/Impact2014_3407.pdf)

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### QUESTION 2

The executive summary of a proposal should:

- A. present the TCO of the proposal with financial details.
- B. contrast the Power solution to the competitive offerings.
- C. state an overview of all of the elements of the proposal.
- D. provide the primary business objectives of the RFP.

Correct Answer: C

Explanation: According to IBM, the executive summary of a proposal should have an overview of all the elements of the proposal.

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### QUESTION 3

A customer is considering the E880 server with PowerVC to simplify virtualization management.

Which software product includes PowerVC?

- A. AIX 7 Standard Edition
- B. AIX 7 Enterprise Edition
- C. AIX 6 Express Edition
- D. PowerVM Enterprise Edition



Correct Answer: B

Explanation: AIX Enterprise Edition will now include the PowerVC offering. PowerVC improves enterprise virtualization management, reduces capital expense and power consumption, and increases agility and execution to respond to changing business requirements.

Reference: <http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?infotype=OC&subtype=NA&htmlfid=897/ENUS5765-G99&apname=System%20Storage>

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#### QUESTION 4

A customer needs a 4-core S814 server with 1TB of available disk space to run an ERP application.

Which disk storage technology meets the requirements?

- A. Flash
- B. SAN
- C. Internal hard disk
- D. Internal Solid-State disk

Correct Answer: D

Explanation: small form factor (SFF) bays for Hard Disk Drive (HDD)/Solid State Disk (SSD) (4- core configuration only)

Reference: <http://www-03.ibm.com/systems/power/hardware/scale-out.html>

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#### QUESTION 5

A customer with an AS/400 running S/36 code needs to migrate to a new POWER8 system. They require a deskside solution. Which solution will satisfy the customer's requirements?

- A. S812L running IBM i 6.2
- B. S814 running IBM i 7.1
- C. S822 running IBM i 7.2
- D. S814 running IBM i 6.1

Correct Answer: B

S814 is deskside solution and with IBM I 7.1 it can execute S/36 code. Reference:

<http://www-03.ibm.com/systems/power/hardware/s814/specs.html>



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