



C4040-250^{Q&As}

Power Systems with POWER8 Sales Skills V1

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**QUESTION 1**

A customer has a quote for running an Oracle database on a HP Itanium server. What POWER8 competitive advantage should an IBM reseller discuss?

- A. Oracle no longer supports Itanium on Oracle's latest versions of their database.
- B. HP Itanium only supports Oracle database with Windows.
- C. The Oracle database cost has a multiplier of .5 on POWER8.
- D. POWER8 requires fewer cores resulting in fewer Oracle licenses.

Correct Answer: C

Explanation: HP Itanium doesn't support IBM power8. It only supports Oracle Database with Windows.

QUESTION 2

A customer has an E870 installed in one location and is going to upgrade a Power 770 to an E870 in a second location. Which option describes whether a Technical Delivery Assessment (TDA) is required on the Power 770 to E870 upgrade?

- A. A TDA is only required on the first POWER 770 to E870 upgrade at a customer location.
- B. Since the customer already has an E870 installed in the enterprise, a TDA is not required.
- C. A TDA is not required on a POWER 770 to E870 upgrade.
- D. A TDA is required on all POWER 770 to E870 upgrades.

Correct Answer: D

Explanation: POWER7 processor-based servers, a TDA is required for the Power 770 and above.

Reference: <http://www-03.ibm.com/systems/power/hardware/770/>

QUESTION 3

A customer wants to run an Oracle application that is available for POWER8 and other competitive platforms. The Oracle application is licensed per core. Which POWER8 processor advantage provides a competitive TCO advantage?

- A. Processor Instruction Retry
- B. 8 cores per processor
- C. Level 3 memory cache
- D. Core performance

Correct Answer: D



Explanation: POWER8 processing cores are the fastest in the industry for Enterprise Java workloads. It has 2x more performance per core than Intel E5-2697 v2 offerings and 1.77x more performance per core than Oracle T5-2 offerings. Reference: [https://www950.ibm.com/events/www/impact/impact2014cms.nsf/download/k7e19cd561ad41ad4145c4e50051/\\$FILE/Impact2014_3407.pdf](https://www950.ibm.com/events/www/impact/impact2014cms.nsf/download/k7e19cd561ad41ad4145c4e50051/$FILE/Impact2014_3407.pdf)

QUESTION 4

A customer is implementing a new mission critical SAP landscape and requires a Power system with the highest level of RAS support.

Which of the following will satisfy the requirement?

- A. Any POWER8 system
- B. E870 or E880
- C. E880 only
- D. S824, E870, or E880

Correct Answer: A

Explanation: Power8 system provides highest level of RAS support. Therefore, a Power system will be able to manage mission critical SAP landscape.

QUESTION 5

A customer states that up time is very critical in their environment. What should the IBM reseller tell the customer?

- A. IBM's high availability solution has instant failover resulting in zero down time.
- B. IBM's POWER8 Enterprise systems offer a fault tolerant solution.
- C. Power Systems are the most reliable non-mainframe systems.
- D. IBM POWER8 technology offers concurrent maintenance on all components.

Correct Answer: B

Explanation: The reliability of the IBM Power Systems™ starts with components, devices, and subsystems that are designed to be fault-tolerant. IBM Power Systems uses lower voltage technology in the processor Single Chip Modules (SCMs) that improves reliability stacked latches to reduce soft error (SER) susceptibility. During the design and development process, subsystems go through rigorous verification and integration testing processes. During system manufacturing, systems go through a thorough testing process to help ensure high product quality levels.

The processor and memory subsystem contain a number of features designed to avoid or correct environmentally induced, single-bit, intermittent failures as well as handle solid faults in components, including selective redundancy to tolerate certain faults without requiring an outage or parts replacement.



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