

# C\_ARSOR\_2108<sup>Q&As</sup>

SAP Certified Application Associate - SAP Ariba Sourcing

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**QUESTION 1**

You want to allow suppliers to see the lowest bid in a reverse auction. What event rule do you set?

- A. No tie bids for rand: 1
- B. Must participants beat lead bid: Yes
- C. Bid rank that triggers overtime: 1
- D. Show lead bid to all participants: Yes

Correct Answer: D

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**QUESTION 2**

Which area under the Project Manager menu contains the DocuSign accounts that allow you to see enhanced features for SAP Ariba Contracts?

- A. Mass Edit Project
- B. Signature providers
- C. Import Legacy Contracts
- D. Manage keywords

Correct Answer: B

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**QUESTION 3**

Which of the following best describes a traffic light auction format?

- A. Supplier submit decreasing bids within staggered lots that do not include overtime
- B. Supplier submit decreasing bids within serial lots with durations displayed via color coded icons
- C. Supplier must pass an access gate with prerequisites before participating in the full auction
- D. Supplier submit decreasing bids and receive feedback on whether their bid will be considered via color coded icons.

Correct Answer: C

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**QUESTION 4**

What are the responsibilities of the customer project sponsor? Note: there are 3 correct answers to this question.

- A. Serve as the escalation point for project issues.

- B. Manage the project timeline
- C. Drive the change management effort;
- D. Provide the overall project vision;
- E. Serve as the primary point of contract for the project

Correct Answer: ACD

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#### QUESTION 5

Which of the following activities is an RFI used for? Note: there are 2 correct answers to this question.

- A. Gather competitive information without revealing feedback to the supplier
- B. Collect information about supplier qualifications and pricing information
- C. Narrow the supply base by identifying which suppliers are most likely to respond
- D. Allow suppliers to market their qualifications to project owners

Correct Answer: BD

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