

C_C4H410_21^{Q&As}

SAP Certified Application Associate - SAP Sales Cloud 2111

Pass SAP C_C4H410_21 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.pass2lead.com/c_c4h410_21.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



QUESTION 1

Which of the following activities do you perform when you create an interactive dashboard? Note: There are 3 correct Answers to this question.

- A. Select report variants.
- B. Identify new key figures for dashboard analysis.
- C. Assign the dashboard to a sales organization.
- D. Define chart interaction.
- E. Define access by business role.

Correct Answer: ADE

QUESTION 2

Which of the following activities can you perform with the SAP add-in for Microsoft Excel? There are 2 correct answers to this question.

- A. Insert SAP Cloud for Customer reports into Microsoft Excel spreadsheet
- B. Upload Microsoft Excel workbooks to SAP Cloud for Customer
- C. Share SAP Cloud for Customer report data using Object Linking and Embedding (OLE)
- D. Publish Microsoft Excel workbooks to Microsoft Sharepoint from SAP Cloud for Customer

Correct Answer: AB

QUESTION 3

What type of confirmation is received for an availability check when you use the Request External Pricing option from SAP Sales Cloud?

- A. Non-binding confirmation
- B. Complete confirmation
- C. Future confirmation
- D. Follow-up confirmation

Correct Answer: A

QUESTION 4

Which of the following fields can you use to restrict lead conversion actions? There are 2 correct Answers to this question.

- A. Status
- B. Lead Score
- C. Qualification
- D. Approval Status

Correct Answer: AC

QUESTION 5

For which of the following systems does SAP Hybris Cloud for Customer provide standard integration content for regulated products? Please choose the correct answer.

- A. SAP Hybris Marketing
- B. SAP Hybris Commerce
- C. SAP ERP
- D. SAPCRM

Correct Answer: C

[C_C4H410_21 VCE Dumps](#)

[C_C4H410_21 Exam Questions](#)

[C_C4H410_21 Braindumps](#)