

C_C4H410_21^{Q&As}

SAP Certified Application Associate - SAP Sales Cloud 2111

Pass SAP C_C4H410_21 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.pass2lead.com/c_c4h410_21.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



QUESTION 1

For which of the following options can you apply workflow rules? Note: There are 2 correct Answers to this question.

- A. Define and activate custom fields.
- B. Send e-mail notifications.
- C. Define an action response template.
- D. Define conditions for the action field update.

Correct Answer: BD

QUESTION 2

Which data is synchronized bi-directionally between SAP Sales Cloud and SAP CRM on premise? Note: There are 2 correct Answers to this question.

- A. Contacts
- B. Pricing
- C. Promotions
- D. Leads

Correct Answer: AB

QUESTION 3

Which characteristics apply to the SAP customer factsheet? Note: There are 2 correct Answers to this question.

- A. Editing can be performed directly in the factsheet.
- B. Data is displayed in PDF format.
- C. Connection with the Web service in SAP ERP or SAP CRM is invoked.
- D. A VPN connection is required.

Correct Answer: BC

QUESTION 4

You need to configure sales phases during fine tuning but an activity is in read-only mode. What is the reason for this? Please choose the correct answer.

- A. The Fine Tuning activity is NOT open for configuration.

- B. The Fine Tuning activity is NOT added to the project.
- C. The Corresponding scoping element is NOT activated.
- D. The Fine Tuning activity is closed.

Correct Answer: C

QUESTION 5

What account attributes can be used to define rules and calculate territory assignment on an account? Note: There are 2 correct Answers to this question.

- A. ABC Classification
- B. ERP Sales Area
- C. Competitors
- D. Product

Correct Answer: AB

[Latest C_C4H410_21 Dumps](#)

[C_C4H410_21 PDF Dumps](#)

[C_C4H410_21 Braindumps](#)