

C_C4H410_21^{Q&As}

SAP Certified Application Associate - SAP Sales Cloud 2111

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QUESTION 1

What is the purpose of Data Workbench? Note: There are 3 correct Answers to this question.

- A. Update
- B. Simulate
- C. Extract
- D. Export
- E. Import

Correct Answer: ADE

QUESTION 2

You need to create a mashup on the account overview that will allow you to open a search engine in a new window. What kind of mashup do you create?

- A. Web service
- B. Data
- C. HTML
- D. URL

Correct Answer: D

QUESTION 3

Which of the following activities can you perform with the SAP add-in for Microsoft Excel? There are 2 correct answers to this question.

- A. Insert SAP Cloud for Customer reports into Microsoft Excel spreadsheet
- B. Upload Microsoft Excel workbooks to SAP Cloud for Customer
- C. Share SAP Cloud for Customer report data using Object Linking and Embedding (OLE)
- D. Publish Microsoft Excel workbooks to Microsoft Sharepoint from SAP Cloud for Customer

Correct Answer: AB

QUESTION 4

Which of the following are social channels that can be utilized in SAP Sales Cloud? Note: There are 3 correct Answers

to this question.

- A. LinkedIn
- B. Instagram
- C. WeChat
- D. TikTok
- E. YouTube

Correct Answer: BCE

QUESTION 5

You want to launch the SAP ERP customer cockpit from an SAP Sales Cloud account to view transactions in SAP ERP. Which of the following integration approaches support this requirement?

- A. REST A2X service
- B. SAPUI5 widget
- C. SOAP A2X service
- D. Mashup

Correct Answer: D

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