C_C4H410_21^{Q&As}

SAP Certified Application Associate - SAP Sales Cloud 2111

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QUESTION 1

You need to create a URL mashup on the Account Overview to open a Google search. Which of the following elements are mandatory to configure the mashup? Please choose the correct answer.

A. Port Type Package

B. Port Binding

C. Description

D. Category

Correct Answer: B

QUESTION 2

You want to launch the SAP ERP customer cockpit from an SAP Sales Cloud account to view transactions in SAP ERR Which of the following integration approaches support this requirement?

A. REST A2X service

B. SAPUI5 widget

C. SOAP A2X service

D. Mashup

Correct Answer: D

QUESTION 3

What must you maintain to transfer data into SAP Hybris cloud for customer? Please choose the correct answer.

A. Migration Templates

B. Number ranges for business objects

C. ID Mapping

D. Code List Mapping

Correct Answer: D

QUESTION 4

You need to configure sales phases during fine-tuning, but the activity is in read-only mode. What is the reason for this?

A. The fine-tuning activity is NOT assigned to the user.

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B. The fine-tuning activity is NOT added to the project.

C. The fine-tuning activity is NOT open for configuration.

D. The fine-tuning activity has already been configured.

Correct Answer: B

QUESTION 5

Your customer wants to implement a multistep approval process for sales quotes based on the account classification. Which of the following steps are mandatory to achieve this? Note: There are 2 correct Answers to this question.

A. Define a condition in the process.

B. Enter the direct approvers for each step.

C. Assign an e-mail template for approval communication.

D. Create a copy of the default process and maintain the copy.

Correct Answer: AD

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