C_TCRM20_73^{Q&As}

SAP Certified Application Associate - CRM Foundation with SAP CRM 7.0 EhP3

Pass SAP C_TCRM20_73 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.pass2lead.com/c_tcrm20_73.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official
Exam Center

🔧 **Instant Download** After Purchase

🔧 **100% Money Back** Guarantee

🔧 **365 Days** Free Update

🔧 **800,000+** Satisfied Customers

![Pass2Lead](https://Pass2Lead.com)
QUESTION 1

Which assignments in customizing can be implemented when setting up Organization data determination

in business transactions?

Please choose the correct answer.

Response:

A. An organization data profile has to be assigned to the transaction type.

B. A determination rule has to be assigned to a transaction type

C. For determination rule type `Org Model\\', responsibilities have to be assigned directly in the rule.

Correct Answer: A

QUESTION 2

Text data can be maintained in a business transaction at the header or item level. What identifies which

texts will be available in a transaction?

Please choose the correct answer.

Response:

A. Text profile

B. Text determination procedure

C. Notes assignment profile

D. Text Types

Correct Answer: B

QUESTION 3

There is a pre defined data transfer from SAP ERP to SAP CRM. With reference to filtering of customizing

data, which of the following is true?

Please choose the correct answer.

Response:

A. Filtering is not possible. Data that is not required in SAP CRM has to be manually deleted after the full load.

B. Filtering is possible. Filter criteria defined in CRM will be automatically synchronized with ERP.

C. Filtering is possible. Filter criteria defined in CRM must be manually synchronized with ERP.

D. Filtering criteria need to be defined only in ERP.

Correct Answer: B

QUESTION 4

Which of the following are part of CRM e-service solution?

There are 4 correct answers to this question.

Response:

A. Installed Base Management

B. Billing and Payment

C. Knowledge Management

D. Complaints and Returns Management

E. Customer Segmentation

Correct Answer: ABCD

QUESTION 5

Which of the following are examples of business transactions in SAP CRM?

There are 3 correct answers to this question.

Response:

A. Appointments/meetings

B. Campaigns

C. Call lists

D. Rebate agreements

E. Service confirmations

Correct Answer: ADE

C_TCRM20_73 PDF Dumps   C_TCRM20_73 Practice   C_TCRM20_73 Study
                                       Test   Guide