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SAP Certified Application Associate - CRM Foundation with SAP CRM 7.0 EhP3

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QUESTION 1

Which of the following statements are correct regarding CRM Middleware?

There are 3 correct answers to this question.

Response:

A. SAP CRM Middleware requires additional server and software.

B. Index server is used for the faster access to the product data needed by web applications.

C. Internet Pricing and Configurator (IPC) provides configuration and pricing datafor web applications.

D. CRM Server is connected to mobile clients via Communication station.

Correct Answer: BCD

QUESTION 2

Using specific personalization options, certain users can display special keys in the CRM WebClient UI. A

user can use these keys to start the UI configuration directly.

Please choose the correct answer.

Response:

A. True

B. False

Correct Answer: A

QUESTION 3

Which of the following tasks are NOT performed with the administration console?

Please choose the correct answer.

Response:

A. Setting up and maintaining the replication, i.e., maintaining replication objects, publications and subscriptions

B. Managing mobile employee (users) and their passwords

C. Defining sites, the logical representation of data receivers within the CRM Middleware

D. Assigning employees to sites (for mobile client sites only)

E. Customizing

Correct Answer: E

QUESTION 4

Which of the following statements are correct regarding CRM Middleware.

There are 3 correct answers to this question.

Response:

A. There are basically 2 types of Bdocs - Messaging and Synchronizing

B. Data is replicated between CRM and ECC via BAPIMTCS.

C. CRM system provides customizing and business data to ECC.

D. Bdoc messages that have been processed with errors can be re-processed.

E. CRM uses sBDocs to replicate business data between ECC and CRM.

Correct Answer: ABD

QUESTION 5

The CRM system recognizes up to different product types. In this context, which of the following

statements are true?

(Choose Correct Answers)

Response:

A. Six different product types are predefined and cannot be changed.

B. ERP material master data can be transferred to the CRM system.

C. If the material master data of a connected ERP system is transferred to the CRM system, only limited changes can be made to the corresponding products.

D. Rest all answers are correct

Correct Answer: D

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