

# C\_TS460\_1809<sup>Q&As</sup>

C\_TS460\_1809 : SAP Certified Application Associate - SAP S/4HANA  
Sales 1809 Upskilling

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**QUESTION 1**

What capabilities does SAP S/4HANA embedded analytics provide? There are 2 correct answers to this question.

- A. Automatic update of story boards
- B. Real time decision support
- C. Strategic analysis
- D. Comparison of current data with historical data to identify trends

Correct Answer: BD

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**QUESTION 2**

Which parameters control the availability check? There are 2 correct answers to this question.

- A. Checking group
- B. Transportation group
- C. Loading group
- D. Schedule line category

Correct Answer: AD

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**QUESTION 3**

Which partner function determines the shipping condition in a sales order? Please choose the correct answer.

- A. Payer
- B. Sold-to Party
- C. Ship-to-Party
- D. Bill to Pay

Correct Answer: B

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**QUESTION 4**

Which of the following organizational unit assignments are possible in the order-to-cash business process? There are 2 correct answers to this question.

- A. You can assign more than one distribution channel to a sales organization

- B. You can assign a shipping point to multiple plants
- C. You can assign a plant to only one sales organization
- D. You can assign a sales organization to multiple company codes

Correct Answer: AB

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#### QUESTION 5

What are characteristics of a shipping point? There are 3 correct answers to this question.

- A. Shipping points are required for delivery processing
- B. Shipping points are assigned to plants
- C. Shipping points are used are used to create warehouse order
- D. Loading group is used for shipping point determination
- E. Shipping points are assigned to a storage location

Correct Answer: ABD

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