

# C\_TS460\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020 Upskilling

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## **QUESTION 1**

What advantages do a single platform for Online Transact on Processing (OLTP) and Online Analytical Processing (OLAP) provide? Choose Two correct answers.

- A. A predefined subset of the data is available.
- B. The OLAP environment contains a full set of the latest data.
- C. Multiple copies of the data are provided.
- D. Extract, Transform, and Load activities are eliminated.

Correct Answer: BD

#### **QUESTION 2**

Which lead times can you use in delivery scheduling? Choose Two correct answers.

- A. Pick/pack time in a shipping point
- B. Transportation leadtime in a route
- C. Transit time in a shipping condition
- D. Loading time in a plant

Correct Answer: AB

#### **QUESTION 3**

You use the same textelement in a sales order and in the subsequent delivery. What must you customize to ensure that changes to the sales order text are also visible in the delivery text? Choose the correct answer.

- A. Data transfer routine for texts
- B. Text type
- C. Text determination procedure
- D. Access sequence

Correct Answer: D

## **QUESTION 4**

In SAP Smart Business, the sales process flow can be the starting point Badly. Which features does the process flow provide in this context? Choose Two correct answers.



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- A. A wizard is available that uses machine learning to help the user with issue solving.
- B. The actual status of a document is shown graphically using colours (red/green).
- C. It is possible to open and solve an issue directly from the process flow.
- D. Using artificial intelligence (AI), the system predicts the issue status on a certain date using colours.

Correct Answer: BC

# **QUESTION 5**

For which master data can you reduce maintenance using the common master data concept? Choose Two correct answers.

- A. Output master record
- B. Customer master record
- C. Condition master record
- D. Customer-material information master record

Correct Answer: BC

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