

C_TS460_2020^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2020
Upskilling

Pass SAP C_TS460_2020 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.pass2lead.com/c_ts460_2020.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official
Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



QUESTION 1

Your project requires shipment of several sales orders in one outbound delivery. What must the sales orders have in common? Choose Three correct answers.

- A. Route
- B. Shipping point
- C. Warehouse number
- D. Ship-to party
- E. Picking location

Correct Answer: ABD

QUESTION 2

For which master data can you reduce maintenance using the common master data concept? Choose Two correct answers.

- A. Output master record
- B. Customer master record
- C. Condition master record
- D. Customer-material information master record

Correct Answer: BC

QUESTION 3

When you set up a billing document, which copy control parameters are available at header level? Choose Two correct answers.

- A. Copy item number
- B. Reference number
- C. Update document flow
- D. Pricing type

Correct Answer: AB

QUESTION 4

A business user grants his customer a special price. This special price should ignore all possible discounts that may be applicable in a sales order for this customer. What must the business user do? Choose the correct answer.

- A. Set the Exclusion indicator in the condition record of the discounts.
- B. Set the Exclusion indicator in the condition record for the special price.
- C. Activate the Condition Update indicator in the condition record of the discounts.
- D. Maintain a maximum condition value in the condition record for the special price.

Correct Answer: A

QUESTION 5

In the SAP organizational structure for sales, which entity represents your strategy to distribute goods and/ or services to your customers? Choose the correct answer.

- A. Sales group
- B. Sales organization
- C. Distribution channel
- D. Division

Correct Answer: C

[C_TS460_2020 PDF Dumps](#)

[C_TS460_2020 VCE Dumps](#)

[C_TS460_2020 Exam Questions](#)