

# C\_TS460\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020  
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**QUESTION 1**

You need to trigger freegoods determination in a sales document In a standard SAP S/4HANA system, which elements influence the item category determination of the free goods item (TANN)? Choose Two correct answers.

- A. Material price group
- B. Higher-level item category
- C. Materialqualifies for discount in kind indicator
- D. Item usage

Correct Answer: BD

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**QUESTION 2**

In SAP S/4HANA which technologies can you use to set up output for abilling document? Choose Two correct answers.

- A. Omnichannel convergent billing
- B. SAP Workflow
- C. BRF+ (Business Rules Framework plus)
- D. NAST

Correct Answer: CD

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**QUESTION 3**

Your project requires a rushorder process in which a delivery document is automatically created immediately after the sales order is saved. In which customizing object do you activate this? Choo the correct answer.

- A. Sales document type
- B. Schedule line category
- C. Sales item category
- D. Copy control

Correct Answer: A

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**QUESTION 4**

Which organizational elements can you configure in Logistics Execution? Choose Three correct answers.

- A. Loading point

- B. Shipping point
- C. Warehouse number
- D. Distribution channel
- E. Location

Correct Answer: ABC

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#### QUESTION 5

You want to limit the choice of reasons for reject on in asales process. What do you need to do? Choose the correct answer.

- A. Assign the permitted reasons for rejection to the relevant sales item category.
- B. Assign the permitted reasons for rejection to the relevant business area.
- C. Assign the permitted reasons for rejection to the relevant sales area.
- D. Assign the permitted reasons for rejection to the relevant sales document type.

Correct Answer: D

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