

C_TS462_2020^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2020

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QUESTION 1

Which.	fields are	used in the	determination	of the	shinning	noint?	(Choose t	hroo \
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- A. Loading group
- B. Delivery type
- C. Plant
- D. Shipping condition
- E. Weight group

Correct Answer: ACD

QUESTION 2

How do you configure the down-payment process? (Choose two.)

- A. Set up milestone billing.
- B. Set up the settlement type with a corresponding billing rule
- C. Set up periodic billing
- D. Set up the date proposal with a corresponding billing rule

Correct Answer: AD

QUESTION 3

Which information comes from the payer? (Choose two.)

- A. Billing address
- B. Shipping conditions
- C. Payment terms
- D. Invoicing list scheduling

Correct Answer: CD

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QUESTION 4

What could be the origin of a partner in a sales order? (Choose two.)

- A. Business partner category
- B. General value contract
- C. Preceding condition contract
- D. Customer hierarchy

Correct Answer: CD

QUESTION 5

You normally include multiple sales orders in your outbound deliveries.

Which sales order fields would prevent this from happening if their content was different? (Choose three.)

- A. Plant
- B. Incoterms
- C. Ship-to party
- D. Delivery Date
- E. Material group

Correct Answer: BCD

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