

C_TS462_2020^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2020

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QUESTION 1

You maintain a sales order with several items and apply a freight charge. The system should automatically distribute the freight charge among the items based on the net value.

What do you need to do?

- A. Set up the freight charge as a header condition
- B. Set the condition index indicator for the freight charge
- C. Set up the same item category for each item
- D. Set up condition type groups for the freight charge

Correct Answer: D

QUESTION 2

You want to create a new customer for use in sales processes.

For which organizational levels do you need to maintain the data?

- A. Sales area and business area
- B. Customer group and company code
- C. Customer group and controlling area
- D. Sales area and company code

Correct Answer: D

QUESTION 3

SAP S/4HANA combines Online Transaction Processing (OLTP) and Online Analytical Processing (OLAP) on a single platform.

What are direct results of this? (Choose two.)

- A. OLTP now runs on the data sets provided by OLAP
- B. There is no longer a need for Extract, Transformation, and Load (ETL) activities
- C. OLAP now uses its own set of aggregated data
- D. OLAP now uses real-time data

Correct Answer: BD

QUESTION 4

You normally include multiple sales orders in your outbound deliveries.

Which sales order fields would prevent this from happening if their content was different? (Choose three.)

- A. Plant
- B. Incoterms
- C. Ship-to party
- D. Delivery Date
- E. Material group

Correct Answer: BCD

QUESTION 5

During the material availability check for a sales order item, the ordered quantity is completely confirmed on the required date even though there is only a partial quantity in stock.

Which setting could lead to this behavior?

- A. The Maximum Number of Partial Deliveries indicator is set to 1 in the sales order item
- B. The With Reservations indicator is set in the configuration of the scope of availability check
- C. The Without Replenishment Lead Time indicator is not set in the configuration of the scope of availability check
- D. The Complete Delivery indicator is set in the business partner master record and in the customer material info record

Correct Answer: C

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