

# C\_TSCM62\_67<sup>Q&As</sup>

SAP Certified Application Associate - Sales and Distribution, ERP 6.0  
EhP7

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**QUESTION 1**

What can be identified as the most likely reason for a delivery split in a collective delivery run?

- A. The shipping conditions of two separate items in the sales order differ from one another.
- B. The loading group of one of the items in the sales order differs from the others.
- C. The sales order line items have the same route and the same shipping point, but different ship-to parties.
- D. The physical weight of the total line items exceeds the capacity of the truck that is being used to deliver the product.

Correct Answer: C

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**QUESTION 2**

Which of the following statements regarding the free goods process is correct?

- A. Free goods with an exclusive bonus quantity must contain the same material for both the ordered goods and the free goods.
- B. Free goods with an inclusive bonus quantity will always be generated without a subitem.
- C. The free goods calculation rule only allows for whole unit free goods bonus increments.
- D. Free goods with an exclusive bonus quantity will always be generated with a subitem.

Correct Answer: D

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**QUESTION 3**

In addition to the external balance sheet, you want to create an internal balance sheet based on additional criteria particularly with regard to divisions.

How do you fulfill this requirement?

- A. Create business areas and assignment rules to determine the particular business area.
- B. Create business areas and assign them directly to company codes.
- C. Create business areas and assign them by using the account assignment group for payers.
- D. Create an additional company code that is flagged as relevant for the internal balance sheet.

Correct Answer: A

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**QUESTION 4**

During the sales order process, in which document can you assign packing materials for the first time?

- A. Sales order document
- B. Transfer order document
- C. Goods issue document
- D. Delivery document

Correct Answer: A

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#### QUESTION 5

Your customers submit payment for open accounts receivables by referring to the sales order document number, not the invoice number. You maintain the Customizing settings so that the sales document number is transferred as the reference number in the accounting document.

What do you need to consider when transferring the sales order document number as a reference number to Financial Accounting (FI)?

- A. The sales revenues will be posted to a different account in FI when you use the sales order number as the reference number.
- B. Using the sales order number as the reference number will lead to a posting block. You will have to release billing documents for transfer to FI.
- C. Using the sales order number as a reference number could lead to an invoice split.
- D. You have to maintain copy control entries from order-related billing documents to FI accounting documents

Correct Answer: C

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