

CPQ-211^{Q&As}

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QUESTION 1

A Lookup Query may return a value to only be used within a CPQ managed field.

- A. True
- B. False

Correct Answer: B

QUESTION 2

An Admin has pasted the Salesforce ID of an image into the Watermark ID field of a Quote Template, but the watermark image is absent from the rendered Document.

What is preventing the watermark from appearing?

- A. The Quote's Status field is equal to Approved.
- B. The Watermark Shown Quote field is unchecked.
- C. The Opportunity's Stage field is equal to Closed/Won.
- D. The image file type is PNG.

Correct Answer: A

QUESTION 3

A User at Universal Containers has created a Quote with two Products. Product A has a value of Fixed Price for Subscription Pricing. Products A and B have Asset Conversion populated. Both Products have a Quantity of two. Which two are potential outcomes when the Opportunity associated with the Quote is contracted?

- A. Two Subscription records and two Assets records will be created.
- B. One Subscription record and two Asset records will be created.
- C. One Subscription record and an Asset record will be created.
- D. Two Subscription records and an Asset record will be created.

Correct Answer: BC

QUESTION 4

Universal Containers needs to set up a bundle so that the sales rep can set some values that apply to the bundle rent, and others that apply to specific options. Which two configurations meet this requirement?

- A. Use custom product option fields for option-level values.

- B. Use configuration attributes for option-level values.
- C. Use custom product option fields for bundle-level values.
- D. Use configuration attributes for parent-level values.

Correct Answer: AD

QUESTION 5

Universal Containers has two products:

*C-STOR-L, which is a Large Storage Container.

*C-LID-L, which is a lid for a Large Storage Container.

These are Product Options within the same bundle. C-STOR-L is required before C-LID-L is selected in the bundle. The Admin wants to create an Option Constraint.

What field should C-LID-L be stored in to meet this requirement?

- A. Constrained Option
- B. Dependent Option
- C. Required for Option
- D. Selected Option

Correct Answer: A

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