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QUESTION 1

Which Sales Cloud Enhancements in Spring 11 are Automatically visible to all Administrators without any setup required?

A. Cloud Scheduler Enhancements.

B. Email Attachment Enhancements

C. Activity Attachment Enhancements

D. Email Association Enhancements.

E. Salesforce Mobile Usage Data in Custom Report Types.

F. Email to Salesforce Enhancements.

Correct Answer: AE

QUESTION 2

You can enable Chatter in your organization without updating to the new look and feel?

A. True

B. False

Correct Answer: B

Enabling Salesforce Chatter also enables the new user interface theme, which updates the look and feel of Salesforce.com.

QUESTION 3

If your organization uses territory management, the new account is evaluated by account assignment rules and may be assigned to one or more territories.

A. True

B. False

Correct Answer: A

QUESTION 4

Custom Picklist fields can be either controlling or dependent fields

A. True

B. False

Correct Answer: A

QUESTION 5

What are Public Groups?

A. Sharing between Users, other Public Groups, Roles and Roles/Subordinates

Correct Answer: A

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