

CRT-261^{Q&As}

Certification Preparation for Service Cloud Consultant

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QUESTION 1

Universal Containers Executives want to see contact center metrics from each of its different geographic regions. How should a Consultant support this requirement?

- A. Create a Dashboard for each Region.
- B. Create a single Dashboard with a Region filter.
- C. Create a Dashboard for each Case Team.
- D. Create a single Dashboard with a Case Team filter.

Correct Answer: B

QUESTION 2

A customer utilizes a high-volume Service Cloud portal for its Web customer support and is interested in

deploying a chat solution.

What should be the first step in configuration and customization?

- A. Create user profiles or permission sets
- B. Enable Chatter Messenger for the organization
- C. Enable Live Agent for the organization
- D. Create an iframe to display the chat window

Correct Answer: C

QUESTION 3

You\\'re working on a sales presentation for your customer - universal paper, you might want to add the topic #universal paper in your status update. What does the hashtag do?

A. Returns a link that returns a post with the same reference

- B. Tag another chatter user
- C. Deletes posts

Correct Answer: A

QUESTION 4

Solution for 15+ MB attachments, 10,000 email cases and 3,000 web cases.



- A. On-demand email to case
- B. On-demand email to case with sites
- C. Email to case with web to case
- D. Email to care with Site

Correct Answer: C

QUESTION 5

A customer has a detailed question about product functionality. The customer would like access to expert customer subject-matter experts, and real-time access to company IT support experts. Which features will best help the customer? Choose 2 answers.

- A. Mass email
- B. Communities
- C. Public groups
- D. Salesforce Chat
- Correct Answer: BD

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