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QUESTION 1

A company wants to document the data architecture of a Salesforce organization. What are two valid metadata types that should be included? (Choose two.)

A. RecordType

B. Document

C. CustomField

D. SecuritySettings

Correct Answer: AC

QUESTION 2

Universal Container has a Sales Cloud implementation for a sales team and an enterprise resource planning (ERP) as a customer master Sales team are complaining about duplicate account and data quality issues with account data.

Which two solution should a data architect recommend to resolve the complaints?

A. Build a nightly batch job to de-dupe data, and merge account records.

B. Integrate Salesforce with ERP, and make ERP as system of truth.

C. Build a nightly sync job from ERP to Salesforce.

D. Implement a de-dupe solution and establish account ownership in Salesforce

Correct Answer: BD

QUESTION 3

UC has a legacy client server app that as a relational data base that needs to be migrated to salesforce.

What are the 3 key actions that should be done when data modeling in salesforce? Choose 3 answers:

A. Identify data elements to be persisted in salesforce.

B. Map legacy data to salesforce objects.

C. Map legacy data to salesforce custom objects.

D. Work with legacy application owner to analysis legacy data model.

E. Implement legacy data model within salesforce using custom fields.

Correct Answer: ABE

QUESTION 4

Universal Containers (UC) has an open sharing model for its Salesforce users to allow all its Salesforce internal users to edit all contacts, regardless of who owns the contact. However, UC management wants to allow only the owner of a contact record to delete that contact. If a user does not own the contact, then the user should not be allowed to delete the record. How should the architect approach the project so that the requirements are met?

A. Create a "before delete" trigger to check if the current user is not the owner.

B. Set the Sharing settings as Public Read Only for the Contact object.

C. Set the profile of the users to remove delete permission from the Contact object.

D. Create a validation rule on the Contact object to check if the current user is not the owner.

Correct Answer: A

QUESTION 5

Universal Containers (UC) is a business that works directly with individual consumers (B2C). They are moving from a current home-grown CRM system to Salesforce. UC has about one million consumer records. What should the architect recommend for optimal use of Salesforce functionality and also to avoid data loading issues?

A. Create a Custom Object Individual Consumer c to load all individual consumers.

B. Load all individual consumers as Account records and avoid using the Contact object.

C. Load one Account record and one Contact record for each individual consumer.

D. Create one Account and load individual consumers as Contacts linked to that one Account.

Correct Answer: C

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